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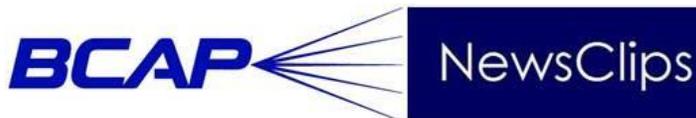
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The Hill

A new era is dawning in the entertainment world and you're about to get a whole lot more choices—for better or worse. The streaming wars are here.

Titans of media and technology are wagering billions that consumers will pay them a monthly fee to stream TV and movies over the internet. Walt Disney Co. is launching a \$6.99-a-month service next week, following Apple Inc.'s entry earlier this month. AT&T Inc. and Comcast Corp.'s

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NBCUniversal next year will mount their own challenges to streaming juggernaut Netflix Inc.

The combatants are fighting on the same battlefield, all seeking to lure in subscribers, but they have radically different motivations—and some have far more at stake than others. Legacy giants like Disney and AT&T's WarnerMedia are racing to reinvent their core media business, which is under assault as consumers turn away from traditional broadcast and cable TV. For them, selling streaming subscriptions to consumers has to work—and has to be profitable. For Apple, while streaming can advance its business, failure is an option.

Consumers will have choices to make as new entrants join the fray: Americans are willing to spend an average of \$44 monthly on streaming video and subscribe to an average of 3.6 services, according to a survey of over 2,000 people in recent days by The Wall Street Journal and the Harris Poll. That is up roughly \$14 from what most people pay now. But with so many existing players already in the market—Netflix, Hulu, Amazon Prime Video, CBS All Access and ESPN+, among others—not everyone can emerge victorious. “This market is going to have to shake out -- it doesn't feel like all these players can continue to play this game forever,” said David Wertheimer, a former president of digital products at Fox Networks Group who is now a media and tech investor.

Netflix is in an enviable position with a big head start, but may be in for some turbulence. Nearly one in three Netflix subscribers said they would likely cancel the service in the next three months to make room for a new entrant, according to the Journal-Harris Poll survey. Some 43% of parents with kids under 18 said they were likely to cancel, as did 44% of men ages 18 to 34. Their stated intentions may not translate into an actual cancellation. There are currently 158 million Netflix subscribers globally.

Netflix, like any subscription business, has regular customer turnover, and some of those who cancel eventually return. “Like the competition, polls come and go,” a Netflix spokesman said. “But years of experience have taught us that consumers want control over when and how they watch—and a wide choice of quality stories across every genre. And that's what we've always focused on providing.” Shots have already been fired, with Apple and Disney [setting ultracompetitive prices](#) and lavish spending by all parties to stock their services with the hottest programming, whether that is originals from a coveted producer or reruns of a 20-year-old TV classic. The explosion of options [risks confusing consumers](#). Which service has the “The Office,” which has “Seinfeld” and which has “Friends”? How do you sign up? “The next 18 months are going to be the most interesting in the history of the entertainment business—the grounds are shifting,” said Hollywood veteran Steve Mosko, chief executive of the production company Village Roadshow Entertainment, which is developing projects for multiple streaming outlets.

Disney surprised the media world with a low price for its Disney+ streaming service that is nearly half of Netflix's most popular \$12.99 monthly plan: Some 47% of survey respondents were likely to subscribe to Disney+. Many were especially enthusiastic about its big franchises—Star Wars and Marvel, for example—as well as its large catalog of children's classics, from “Cinderella” to “Aladdin” to “Moana.” Disney acquired 21st Century Fox entertainment assets last year for \$71.3 billion.

Disney **is making a land grab for users now** and worrying about profits later on—it expects to **break even on the service in 2024**. “They were brilliant thinking through the pricing. This is about aggregating consumers,” said analyst Michael Nathanson. Disney’s direct contact with its customer base has come mostly through theme parks, Mr. Nathanson said, and the streaming service will allow “a deeper set of connections.” Disney could market its consumer products, cruises or theme parks to streaming customers, some media executives said. A Disney spokeswoman declined to comment.

Hulu, which is now controlled by Disney, will become the home to more adult and edgier fare. Disney announced earlier this week that its FX Networks **would also produce original shows** for Hulu. Comcast is taking a different path from its peers, reflecting its identity as not just a content owner, but as the country’s leading cable distributor. Peacock, the streaming service from its NBCUniversal unit, is set to launch next April, featuring a bevy of classics like “The Office,” “Frasier” and “Cheers,” plus originals from talent in NBC’s stable. An ad-supported version will be free to people who subscribe to Comcast’s cable TV or broadband services. If the company can reach deals with other cable providers, it could be free to their customers, too.

To some observers, that suggests Comcast wants to protect a traditional cable business that is still lucrative, even if cord-cutting is siphoning customers gradually. “The streaming business puts them in a conflicted place,” said Gary Newman, a former chairman of Fox’s television group. “It’s hard to be in on streaming without being fully in on streaming.” People close to Comcast said the company is deeply committed to the streaming business and is simply taking a different approach.

Comcast is debating various ways to sell Peacock to those who can’t get it through a cable provider. One idea is to offer a limited, free version with ads meant to draw users in—it might not have various hit shows or might limit the number of episodes available, people familiar with Comcast’s deliberations said. A second tier would charge a modest subscription fee and would make all content available, with ads, while a third tier would charge a higher subscription fee with no ads, the people said. NBC’s prime-time broadcast shows now stream on Hulu. At launch, Peacock will be able to share much of that content, and in September 2022 NBCUniversal will be able to terminate the deal and have most NBC shows exclusively on Peacock, if it chooses, people familiar with the agreement said.

AT&T **will be the last of the major entertainment companies to enter the fight**, with its HBO Max service slotted for a May 2020 launch. Its biggest challenge: It will be at the top of the market at \$14.99 a month. HBO is in the name, and the service has its entire current and past lineup. But the goal is to have something much broader, for just about everyone—cartoons, superhero movies from the DC franchise (Batman, Superman, Wonder Woman), “The Lord of the Rings” movies, and one of the largest and most popular catalogs of re-watchable TV shows, notably “Friends” and “The Big Bang Theory.”

Some 41% of survey respondents said they would be likely to subscribe. But brand and service confusion might be an issue. The company will encourage people to switch from HBO Now, a different service offering just HBO programming at the same cost, over to HBO Max. What about people who get HBO on TV? AT&T hopes to get them onto HBO Max by cutting deals with cable and satellite TV providers. If HBO Max pulls in all existing

U.S. HBO subscribers, it would have some 35 million subscribers—and from there, would try to build on its base.

Apple's TV+ service, which launched Nov. 1, is part of a broader push into services—including subscriptions and credit cards—as it tries to offset declining sales of iPhones. The tech powerhouse is charging \$4.99 per month for TV+. Its biggest advantage is a base of over 900 million mobile phone users globally. Apple is building a TV ecosystem where it can sell you subscriptions to its own original programs on TV+, plus the ability to add on streaming services run by others—Showtime, HBO and CBS All Access, for example.

The glaring challenge is that TV+ has just nine shows at launch, and no library of past hits, putting a lot of pressure on the company to find a successful show in the early crop. Other streaming services including Amazon have found it hard to create a hit out of the gate. “There is a lot of pressure on them because of the quality of Apple products,” said Francis Lawrence, an executive producer of “See,” an Apple show about a world where a virus has left mankind blind. In addition to the giants, startup Quibi [next spring plans to launch its own streaming service](#), which will be tailored to mobile phones and feature short-form content from Hollywood talent.

Six in 10 consumers think the new streaming options are a good development, according to the Journal-Harris Poll survey. Still, those who cut the cable TV cord to save money may very well find themselves paying as much by signing up to multiple streaming services, said TV producer Mike Royce, whose credits include “Everybody Loves Raymond.”

“It’s going to be cable again in five years, except it will be streaming services,” Mr. Royce said. – *Wall Street Journal*

With Tuesday’s election pretty much in the rear view mirror, the days of straight-party voting in Pennsylvania are now over. No longer can voters go to the polls and simply make a single mark on a general election ballot to vote for every candidate of that party for each office on the ballot. It was an option that hundreds of thousands of voters exercised for the last time in last week’s election.

More than 726,000 voters in 59 Pennsylvania counties voted straight-party, according to an analysis by PennLive. Put another way, 37 percent of the nearly 2 million who cast ballots voted straight party. PennLive collected data from county elections offices and county websites. Of those who voted straight party, 51% of them indicated they were voting straight Republican and 48% straight Democratic. Despite making that choice, election directors pointed out that some of those voters may have split their ticket by voting for a candidate of a different party.

However, it is worth noting that five of the eight counties where information wasn’t available include some of the state’s most populous counties, namely Philadelphia, Delaware, Bucks, Dauphin and Erie. All five of those counties have a Democratic registration edge. That leads observers to predict that adding in the percentage of straight-party voters from those counties would most likely flip those percentages – if not produce an even wider gap favoring Democrats. Despite that caveat, seeing the percentage of straight-party voters in the other counties split nearly even strikes Muhlenberg College political science professor Chris Borick as a bit surprising, given

that proponents of eliminating the straight-party voting option saw it as advantageous to Democrats.

On the other hand, longtime Pennsylvania political pollster and observer G. Terry Madonna said it could be reflective of the judicial and local offices that were up for election and voters' lack of familiarity with the candidates. "If you are not invested in an election, meaning following it, or you don't have some issue that candidates are weighing in on that you care about, you tend to revert back to your party," Madonna said. While this was an off-year election, Madonna observed having a third of voters choose the straight-party option is reflective of the political climate we're in. "With the partisanship right now and the polarization that exists with extreme differences in terms of the policy between Democrats and Republicans, we're looking at levels of differences on the major issues that we haven't seen in anybody's lifetime," Madonna said.

The five counties with the highest percentage of voters casting straight-party ballots are: Montgomery County: 62.3%; Chester County: 54.2%; Berks County: 53.7%; Pike County: 51.3%; Monroe County: 49.4%.

So what does the elimination of straight-party voting mean for Pennsylvania going forward? Ken Mash, a political science professor from East Stroudsburg University, said the biggest impact will be voters likely will choose candidates at the top of the ticket and not bother with the ones toward the bottom. He said it'll be particularly interesting to see over time the impact the elimination of this voting alternative has on judicial elections like last week's where voters know little about the candidates and take their cue from the party. "Everything down ballot is probably going to suffer a little bit as far as the numbers of people who are voting," Mash said, basing that on research he has read on this subject.

In next year's general election, those down-ballot races will include candidates running for Congress as well as state House and some Senate seats. Republicans currently control the majority in the state legislative chambers while in the U.S. House, the Democrats hold a majority. Proponents pushing for eliminating the straight-party voting option described it as a way to get voters to consider each race individually and to vote for the candidate instead of the party. Up until now, they pointed out Pennsylvania was **one of only eight states that allowed straight-party voting** at this point.

But opponents argued it would lead to longer lines at polling places, fewer votes cast for down-ballot candidates, and it would make voting harder for black voters. Further, critics said the GOP was motivated to eliminate this option out of fear that it might give Democrats an advantage, which could hurt down-ballot Republicans in suburban counties in next year's presidential election. Some said Republican lawmakers lent credence to that belief by making elimination of straight-party ticket voting a condition of their support for the historic election reform bill that **Wolf signed into law last month**. The reform package enables voters to cast ballots by mail and provided \$90 million for counties to help pay for voter machine replacement.

On the other hand, Borick said other provisions put into play in that reform bill lean Democrat such as pushing back the voter registration deadline to 15 days before the election from what has been 30 days. That could attract younger voters and others who become more engaged in the election as it gets closer which may favor Democrats. That is why he believes the governor was willing to go along with eliminating straight-party voting this

time, after vetoing a bill that would have done that in July because that was part of it.

Without the straight-party option, Madonna said he doesn't think it will have much impact on election outcomes despite what the big-city Democratic lawmakers feared. "I don't see much in the way of change," he said. "Democrats are worried about turnout with their voters. I don't think it's going to have a profound change in who wins elections in our state. I guess we'll have to wait and find out." Borick said he tends to agree. When taking a broader view of all the reforms that were part of the new election law that also includes the added convenience of mail-in voting, he concluded, "I doubt that it's a slam dunk on either side when you look at the net effects." - *Pennlive*

